

**Encountering and Avoiding Ethical Traps
Memphis TN—University of Memphis-
FedEx Institute of Technology Conference Center
February 1, 2013**

The Program Description

This three-hour seminar, presented in Memphis, will provide a unique and entertaining look at a range of ethical issues that attorneys face. Attendees will watch a series of video presentations containing ethical situations and engage in interactive discussion to gain insights on recognizing and avoiding common ethical traps.

Agenda

3 Dual Credit Hours

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| 12:30 – 1:00pm | Registration |
| 1:00 – 2:00pm | I. Lawyers, Clients & Opposing Counsel <ul style="list-style-type: none">a. Hidden Clauseb. Focus Failurec. Discovery Disputesd. Client Controle. Abusing Technology II. Client and Counsel Communications <ul style="list-style-type: none">a. Communicating with Clientsb. Communicating with Opposing Counsel |
| 2:00 – 2:15pm | Break |
| 2:15 - 3:15pm | I. Courtroom Decorum <ul style="list-style-type: none">a. The Sloppy Courtroom Lawyerb. The Snipersc. The Last and Loudest Wordd. The Distracted Judge II. Mentoring <ul style="list-style-type: none">a. Mixed Messagesb. How to Seek out a Mentorc. Rudeness Karma |
| 3:15 – 4:15pm | I. Depositions <ul style="list-style-type: none">a. The Coachb. How to Handle a Rude Lawyerc. Don't Assume the Worst II. Bias Issues <ul style="list-style-type: none">a. The Young Lawyerb. The Proposition |

c. Gender Bias